



**HK** IT Experts

**i-SOL**  
INSURANCE SOLUTIONS

# Institutional Presentation





Experts



23 years of continuous evolution creating efficient solutions for the Insurance business, position us as leaders in the South American market



# Our history



Our company provide services for Insurance administration through i-SOL, our solution, and through consulting in related processes for Banks and Insurance Brokers



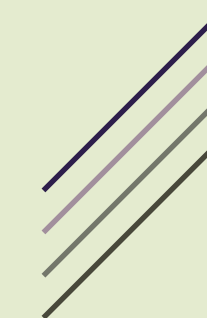
We expand our experience in a broader framework, which involves diverse solutions and implementations in companies of different areas that manage insurance portfolios



HK has started multiple expansion processes throughout Latin America in conjunction with the continuous creation of multiple partnerships



We will continue with the expansion of operations, targeting specific countries such as Brazil, Colombia and Peru





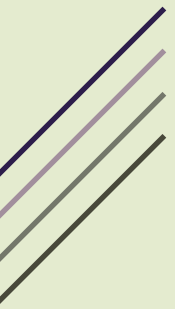
Consulting in technological solutions and processes for the Insurance business

Software Factory expert in technology and process integration

Software Factory expert in the insurance business

Constant innovation on new applications and technologies

On-site or remote high availability support (7x24)





i-SOL<sup>®</sup>, the most versatile, powerful and modern software, conceived to provide the business solution in insurance for Banks, Brokers and Enterprises that require to manage insurance portfolios



# Some Banks, Financial Companies and Insurance Brokers clients of i-SOL® in Latin America



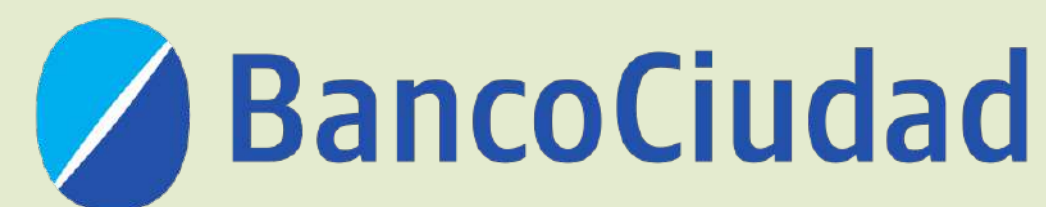
BANCOPATAGONIA



Banco de Corrientes



AMPARO  
Asesores de Seguros





# The most versatile insurance manager on the market

22 years of history and evolution, certify and guarantee the results of our software

i-SOL is the most widespread product in the market of Bank Insurance Brokers in Argentina

In Chile, the product has been available for 5 years, after our first implementation in this country for Banchile Corredores de Seguros

The solution is built with modern technology applied to usability for self-management of end customers and internal users of the institution







# The main features of i-SOL®



Designed with high parametric capacity, it allows technological, functional, and business configuration options.



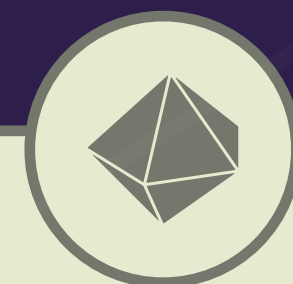
Security, auditing, traceability and accounting according to the best international practices. It adapts to the specific regulations of each region or country where it is implemented



It allows installation in On Premise, Cloud, SaaS, Paas and IaaS modes



Oriented to omnichannel, it allows integration to digital channels such as homebanking applications and pages, CRM systems, chatbots, web portals and third-party systems



The software has adaptable, comfortable and intuitive graphic interfaces that provide it with a high graphic impact



We provide our clients with the benefits of having a vast experience in integration, which currently involves more than 60 Insurance Companies (both international and local in each country where we operate), and world-class Brokers



Chile:

CHUBB



Argentina:

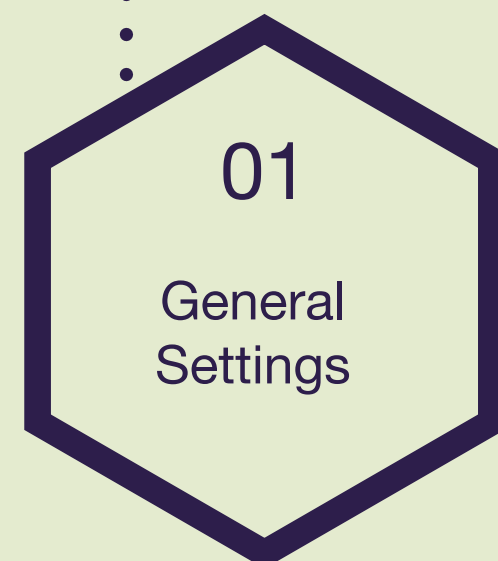




# Representative diagram of the main functionalities



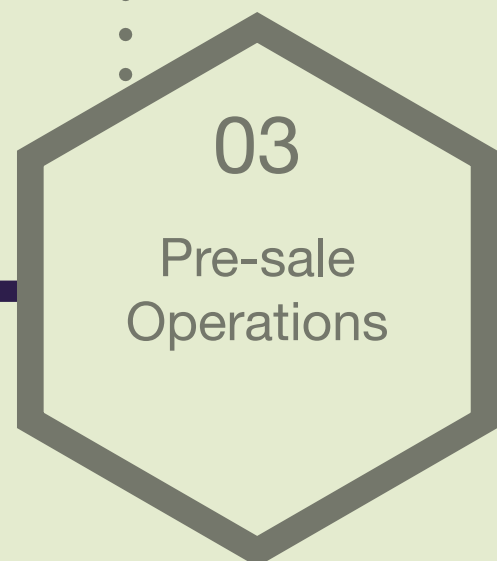
- Servers and environments
- Language customisation and use of business language
- Look and Feel
- Logos and Features



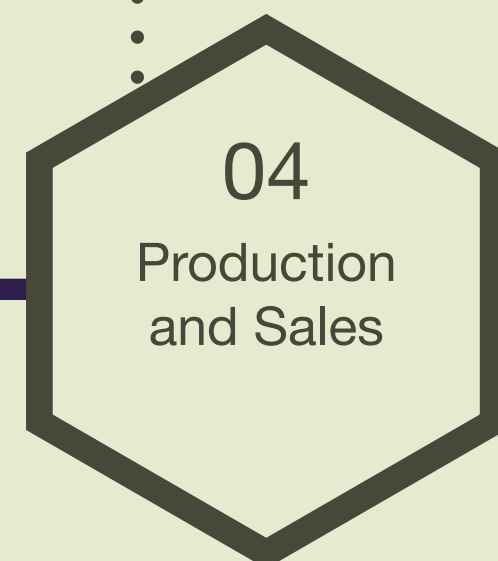
- Generation of new products by parametry (without software development)
- Definition of Flows for Sale and Portfolio Management
- Enabling for channels and services



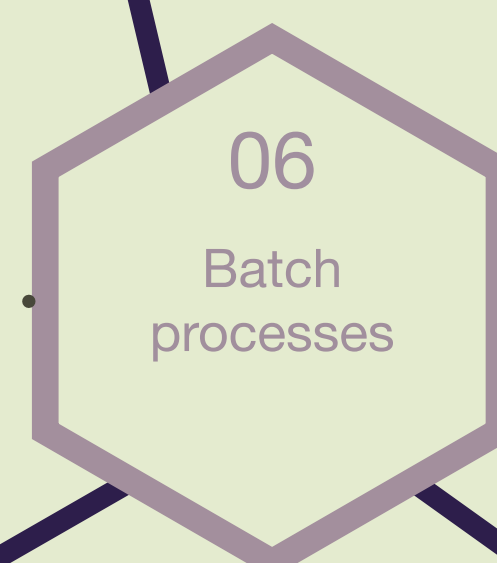
- Generation of own schedule of executions
- Integrable with data workflow orchestration systems
- Loading information from external systems
- Data dump and database generation
- Massive data updates



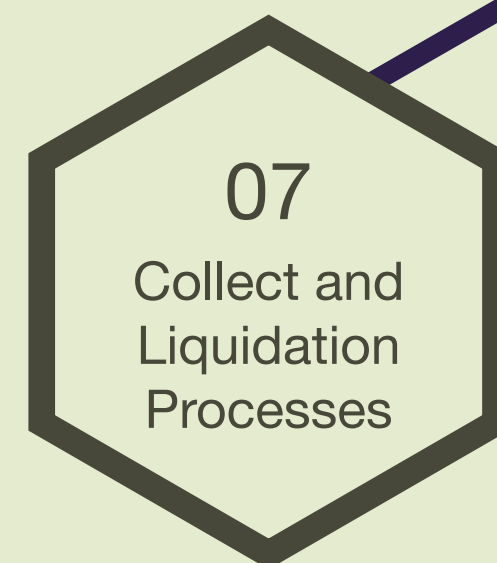
- Individual sale
  - Multi-company budgeting
  - Comparative grid of plans and prices for the client
  - Own graphical interfaces and integrable to applications through APIs
- Massive sale
  - Massive sales campaigns
  - Allows CrossSelling and UpSelling actions on the stock



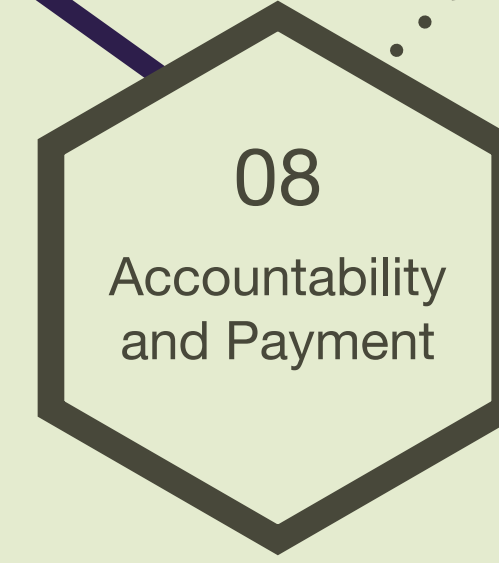
- Handles all bouquets, collective and individual products
- Data entry through your own screens or through portals or apps
- Integrable to own and third party digital channels
- Allows sales force management



- Endorsements
- Renovations
- Cancellation with retention processes
- Sinisters
- Reporting and Business Intelligence Modules
- Inspections Management
- Definition of Process Workflow



- Mass collection through bank accounts, credit cards and credit systems
- Individual collection by manual means such as checks, transfers, credit card payments
- Automatic accounting of processes



- Payment to companies for premiums collected
- Settlement of commissions to brokers, sales channels, collectors and sales forces
- Commission billing
- Automatic accounting of operational movements, accrual and provisioning





## Other Services of Our Company

- Software factory specialist in insurance for Insurance Companies and Brokers
- Business consulting and insurance processes
- Experts in integrations and middleware
- Qualified analysts for implementation and improvement of computerised collection processes





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